

Customer Case Study

Morris & Spottiswood

Leading property firm Morris & Spottiswood now has a transparent view of its business performance with Deltek PIM

Starting out as a joinery manufacturing business in 1925, Morris & Spottiswood has developed into one of the leading providers of Fitout, Housing, Maintenance and M&E Services in the UK. Providing services ranging from reactive & planned maintenance and small works to large scale multi-phase projects and complex services installations. The company had previously been operating with ineffectual and fragmented business systems. With Deltek Project Information Management (PIM), Morris & Spottiswood gained better control of its projects and documents, and now has a transparent view of its business performance.



Company: Morris & Spottiswood • **Headquarters:** Glasgow, UK

Industry: Property & Construction

Products & Services: Fitout, Housing, Maintenance and M&E Services

Employees: 425

www.morrisandspottiswood.co.uk

Morris & Spottiswood

Challenges

- Morris & Spottiswood was having issues with document control; file paths were too long, bespoke file structures were being created for different clients and divisions, there was mass duplication and document security was compromised.
- As the business grew rapidly with huge volumes of projects, subcontractors were struggling to access project data and clients needed to view their project details.
- The organisation was utilising several systems that operated separately with no integration between them and needed a better view of business performance to drive efficiencies.

Solution

- Morris & Spottiswood examined its business systems and identified areas that were missing, such as a document management system and central reporting system to provide meaningful business data.
- The business's goal was to create an integrated system to allow growth, control and management of a mobile workforce.
- Upon evaluating different solutions, the Deltek Project Information Management team had come across very positive; they engaged proactively and the firm felt they could work well with Deltek in the long term.

Benefits

- Morris & Spottiswood can now store and share documents with consistency between projects and divisions.
- With one click, staff can check project compliance and performance; within three clicks they can view the document detail on an individual project.
- The mobile solution has positively impacted on the business's workforce; teams can record their activities on site and have the facility to create Custom Forms to support them.
- Deltek PIM's ability to seamlessly pass and retrieve data from the business's finance system has spurred the firm to expand the information flow through to mobile, which will remove the delays experienced by the finance team in receiving hard copy information back from site.

“Thanks to Deltek Project Information Management, Morris & Spottiswood's multiple UK sites now operate as one joined-up business.”

Gavin Seaton, Strategic Development Manager, Morris & Spottiswood