

Customer Case Study

Millennium Corporation

IT and Management Consulting Contractor Improves Financial Visibility by Moving to Deltek

Millennium Corporation is an award-winning provider of professional services and management solutions to the Federal marketplace, unique in their ability to offer large company capabilities with the agility and flexibility of a small business. While using a generic ERP software the company could not maximize the overall efficiency of critical financial information. With speed and accuracy essential to its business, Millennium Corporation transitioned to Deltek Costpoint—a solution designed specifically for small government contractors—to stay compliant while streamlining operations.



Company: Millennium Corporation • **Headquarters:** Arlington, VA

Industry: Government Contracting

Products & Services: Management and IT Consulting • **Employees:** 165

www.millgroupinc.com

Millennium Corporation

Challenges

- Millennium Corporation's former solution was not as intuitive and required the firm to spend valuable time:
 - » Building custom financial statements and manually adding new GL accounts
 - » Reconciling erroneous income statements and balance sheets
 - » Moving indirect allocations data back and forth in Excel
- Generating reports was difficult and time consuming, users had to work through multiple pop up boxes to determine report parameters.
- Managing PTO was cumbersome and employees could not quickly pull leave balances.

Solution

- Millennium Corporation realized it needed an integrated, cloud-based solution to reduce maintenance between multiple systems, minimize manual entry and maximize the overall efficiency of its resources.
- After evaluating three systems, including Unanet Financials, Jamis Prime and Deltek, Millennium Corporation selected Deltek Costpoint.
- Deltek stood apart from the competition in four key areas:
 - » Unmatched reputation in the GovCon industry with a proven track record among colleagues
 - » Exceptional customer service and reliability
 - » Extensive functionality that fully integrates accounting, talent acquisition, HR, performance management and contracts
 - » Streamlined user adoption since many Millennium employees had previously used Deltek and were eager to use it again

“We knew we needed a robust ERP system that spanned the complete project & contract lifecycle—with a reputable company that had deep government contracting expertise. Deltek met those requirements and came highly recommended from trusted advisors, which made our decision to move to Deltek easy.”

**Ryan Hill, Corporate Controller,
Millennium Corporation**